Economic Development Committee



Who We Are











































































































































































Who We Are

Business Leaders for Michigan, the state's business roundtable, is dedicated to making Michigan a Top 10 state for jobs, education, widely shared prosperity and a healthy economy.

Our members:

Drive 40% of the state's economy

Generate over **\$1 trillion in annual** revenue

Employ more than **540,000 people** in Michigan

Educate **more than half** of all Michigan public university students.



Michigan has a ways to go to get to Top 10

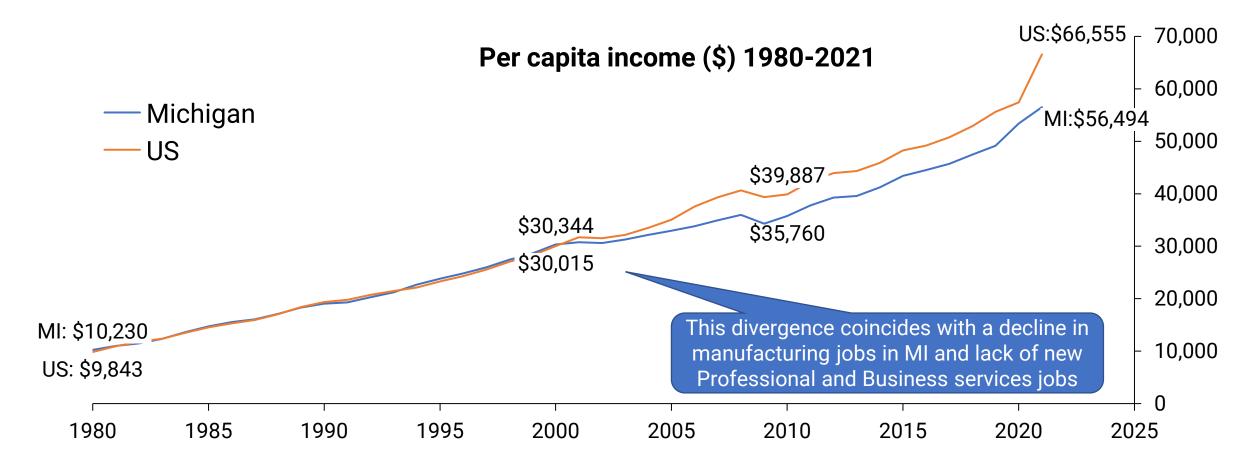
Metric	Current rank	Change from 2021
Labor force participation rate	39	+2 🛊
GDP per capita	35	+1 🛧
Median household income	34	+1 🛕
Poverty rate percent	33	+1 🛧
CEO business climate perception	18	-3 ♥
Net business creation	21	-1 ♥
Net talent migration (high school or higher)	20	-1 ♥
Percent of population with a higher ed degree or certification	37	-2 ♦

We are ranked 31st

slipping two spots from **29th last year**



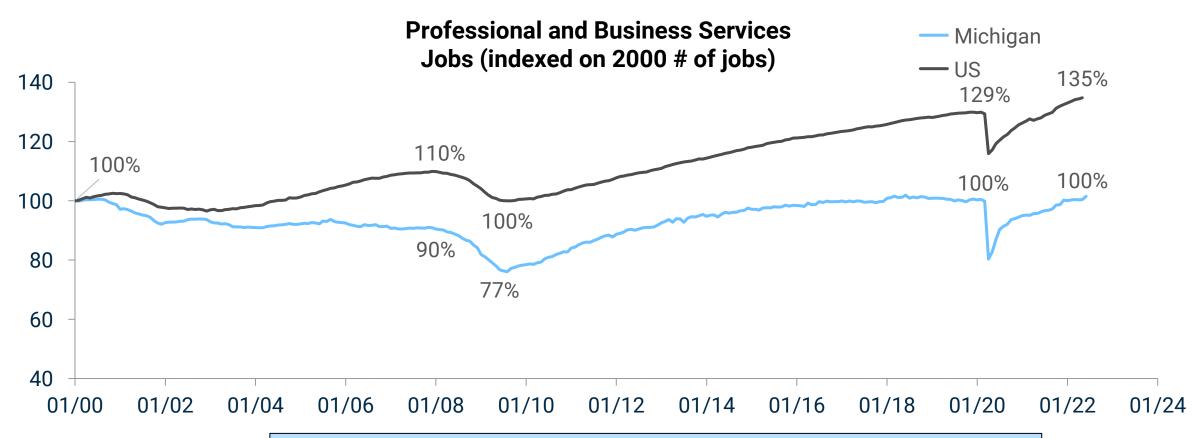
Michigan's income has not kept pace with US





Source: Federal Reserve

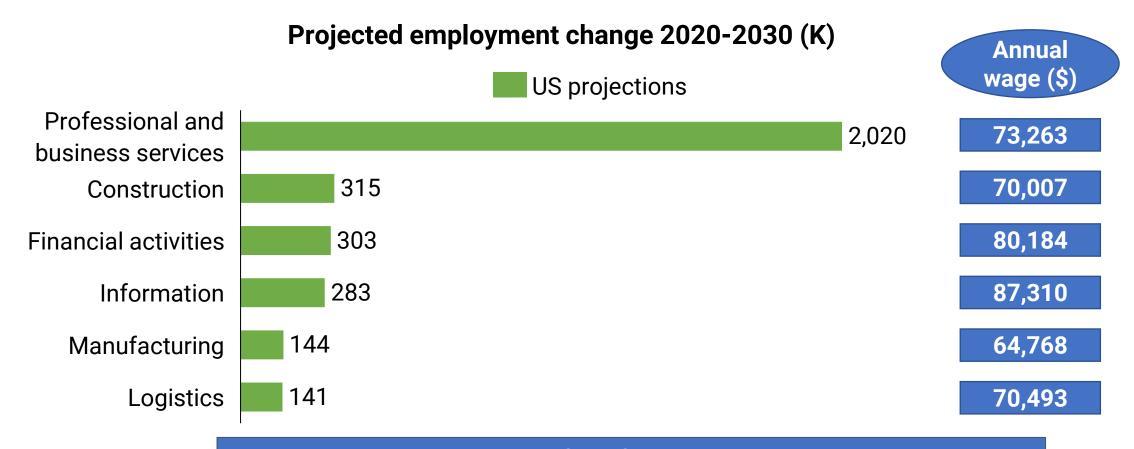
Professional and Business Services has seen one of the largest growth rates in the US, but not in Michigan





US is projected to see an additional 2 million jobs in this area in the next 10 years

Knowledge Economy Jobs will make up most of future growth

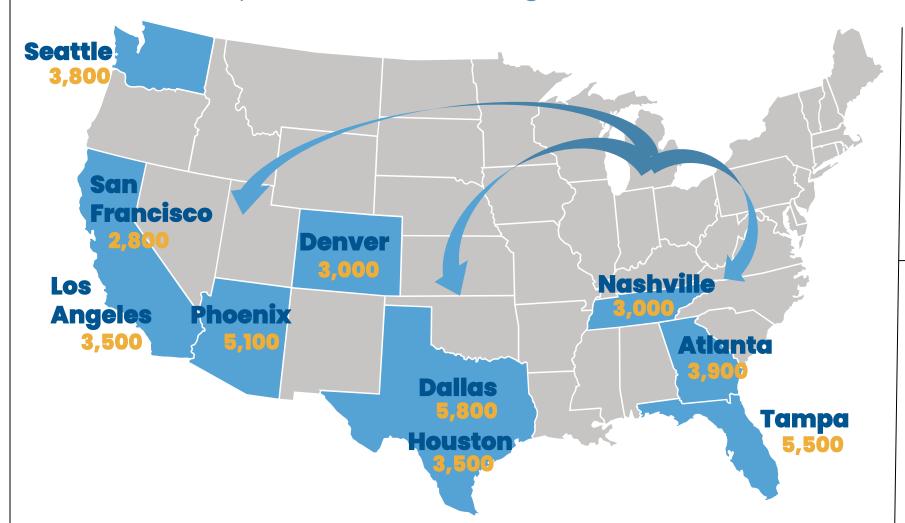




Michigan's largest portion of Professional and Business Services, is Research, Engineering and Design, a sector ripe for growth

Michigan is losing talent to knowledge economy hubs

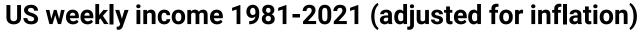
Top 10 net worker migration destinations (2010-2021)

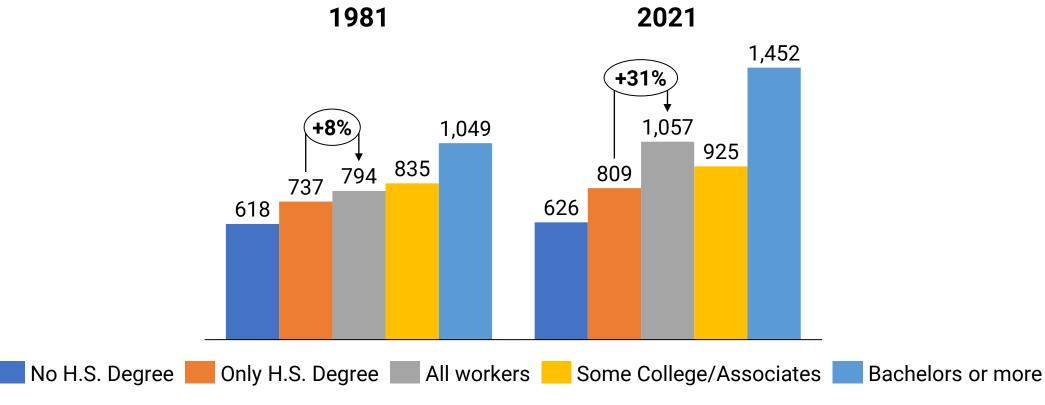


9 of top destinations are Top 10 for knowledge economy jobs



These jobs require higher education, creating an income gap for those without post-high school education







Source: UofM RSQE

K-12 education improvement supports economic development

Voters rank Michigan's K-12 system

February 2022 26.5 out of 50

September 2022 26.2 out of 50



Actual Rankings:

Kids Count ranking

Fourth grade reading

High school graduation

40 ... ↔

40th |-

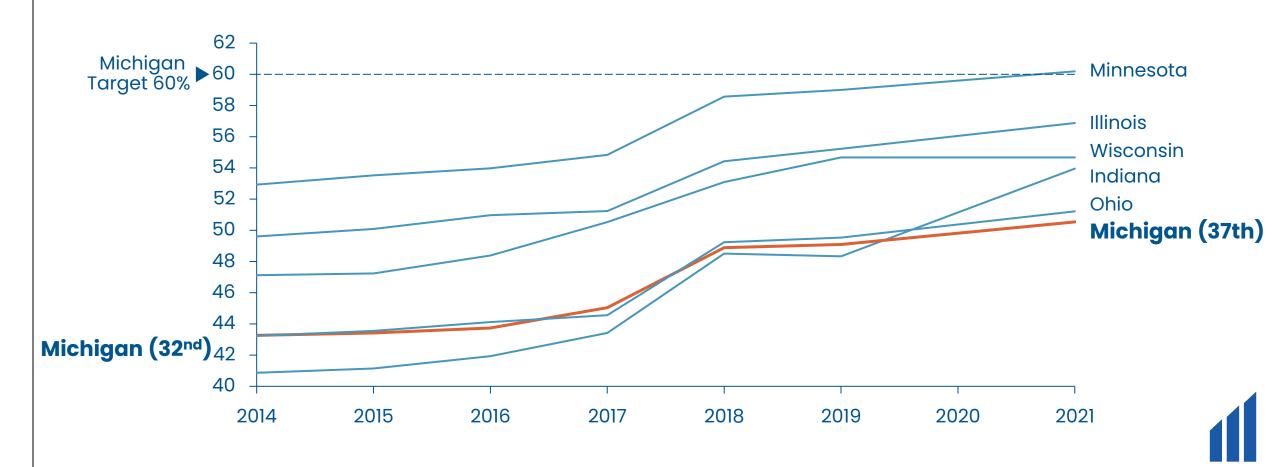




Michigan's educational attainment rankings are last in Midwest

Educational attainment rate

(% of adults with degree or certificate)



~170K jobs at stake with the electric vehicle transition

169K jobs at risk

123K indirectly impacted jobs

46K directly impacted jobs







California has announced a commitment to ban sale of new gasoline cars by 2035. Washington, Massachusetts, New York, Oregon and Vermont are likely to follow suit

In 2021 Michigan was underperforming for battery plants, but has landed 33% of new battery plants

Sept. 2021: NAM battery plants

Feb. 2023: NAM battery plants

Recently announced plants







Michigan has ~25% internal combustion engine job share and 28% of announced battery plants

Jan. 2022



4,000 new jobs; \$7B investment

Mar. 2022



LG 1,200 new jobs; \$1.7B investment

Sept. 2022



2,350 new jobs; \$2.4B investment

Oct. 2022



⊙∩⊝ 2,112 new jobs; \$1.6B investment

Feb.

Ford 2,500 new jobs; \$3.5B investment

Holistic Economic Development Framework

Defend and expand the core + Diversify our state

J Place

- Industrial
- Community development
- Housing

* Talent

- 4-yr degrees
- CC improvement
- K-12 reform
- Attraction/ retention
- Employer led collaboratives

Entrepreneurs/ Innovation

- Spark and Anchor institutions
- VC, seed & angel funding
- Ecosystem for growth

Customer Service

 Make it easy for businesses and entrepreneurs to grow (Local gov't, MEDC, EGLE, etc.)

Competitive Incentives

 An effective toolbox (SOAR, Payroll tax credit, R&D tax credit)



Michigan becomes the Scale-Up State

The Why-Building a future that inspires

- Opportunities for our kids so they don't have to OR WANT TO move away
- A welcoming state that acts as a magnet for talent and entrepreneurship from across the world
- World class education and pathways to prosperity for all residents
- High quality and affordable childcare, healthcare, housing and a feeling of security
- Vibrant, safe communities with high quality of life, supported downtowns and small business growth

